

Hokkaido Tourism Management confirmed as manager for luxury Skye Niseko development.

Summit Properties have announced the appointment of Hokkaido Tourism Management (HTM KK), the leading Niseko-based management company, as the hotel operator for their landmark development Skye Niseko.

Lucas Fuller, CEO of Summit Properties & Matt Dening, Managing Director of HTM, formally confirmed the arrangement on September 6, 2017.

Skye Niseko will be the first privately owned condominium-hotel located entirely within the Hokkaido National park. The property's unique location, positioned above the village of Hirafu, forms the basis of the exclusive Skye Niseko experience, and provides skiers with direct ski in-ski out access to all major Grand Hirafu lift systems.

Due for completion in Q3 2018, Skye Niseko features 105 apartments & penthouses and extensive amenities including Hirafu's largest restaurant & bar, delicatessen & coffee shop, onsen, spa, fitness centre, ski valet and a substantial retail offering including ski and snowboard rental.

Mr Fuller said "The selection of the manager to deliver on our vision for this best-in-class development was made after an extensive regional and international selection process. HTM's leading position in the local market where they operate a number of Niseko's premier brands, including hotel and condominium management, transport and ski school made them a clear choice for Skye Niseko and we are very pleased to have engaged them in this critical role."

Mr Dening commented "We feel privileged to be appointed to manage Skye Niseko, it is a testament to the abilities and dedication of all our staff over many years. Skye Niseko sets many firsts for the Niseko area, not least being the first property situated entirely in the National Park and of course the location benefits this brings. Skye Niseko represents a new phase for the resort and Hirafu village, an exciting combination of services, unparalleled location and exceptional design. We look forward to delivering exceptional holiday and ownership experiences in this wonderful building.

The iconic location has been enhanced through designs provided by the combination of two premier architectural practices, Architectus of Australia and ISA Architects of Japan. Interior design, embracing a Japanese aesthetic blended with practical luxury, is supplied by both Pike Withers of Australia and global hotel interiors specialist Wilson Associates.

Unit owners of Skye Niseko will also benefit directly from being part of the 'Niseko Owners Club'. This club entitles owners to a range of benefits provided by HTM and the resort including discounts on lift passes, lesson, rentals and more.

For Further information

Tony Fleming, General Manager, Summit Hotel Management

tony.fleming@summitpropertiesjapan.com

Chris Pickering, Director and Group General Manager, Hokkaido Tourism Management

chris.pickering@htmniseko.com

About Hokkaido Tourism Management

HTM started in 2001 and is now the premier asset manager in the area with expertise and experience in effectively managing hospitality and tourism assets in Niseko. Their team of over 80 full time and 390 seasonal multilingual staff are both Japanese and international in origin and focus.

HTM is licensed as a Condominium Manager, Travel Company, Bus & Taxi Company and Hotel Operator in Japan and has extensive networks within Japan and the international travel industry.

About Summit Properties

Developer Summit Properties has completed projects in London, Sydney, Tokyo, Los Angeles and most recently Niseko where Skye Niseko is its second project having completed a middle village condominium, Terrazze in 2015.